2017 ACCOMPLISHMENTS

198,835 CHILDREN AND FAMILIES received critical services and support such as educational scholarships, medical care or resources to generate income, benefited from community projects like libraries, shelters or hospitals, or stayed in the loving care of a foster family or group home!

96 CHILDREN & THEIR FAMILIES received emergency food, water and shelter after Hurricane Mathews devastated Haiti. Holt staff and volunteers made critical repairs to a school and orphanage, while families received help to replace lost livestock, crops and other resources needed to care for their children.

679 CHILDREN joined adoptive families in their country of birth or in the United States. Every year, Holt helps find families for hundreds of children in their countries of birth, and introducing or growing adoption in places like China, Korea and India is one of our top priorities.

OF THE 8,637 ORPHANS who received medical care, food, clothing and safe places to sleep in care centers, foster families or group homes in 2017, more than 6,950 of these children had special needs.

29,867 KIDS WERE ABLE TO START OR STAY IN SCHOOL — protecting them from trafficking and child marriage, and empowering them to overcome poverty!
In 2017, I learned about children orphaned or used as soldiers in a horrible drug war; kids trafficked because of poverty; kids born with severe special needs due to Zika virus. I felt God calling us to help them, and to find families for them through adoption. But, it is only because of you, donor, friend and ally, that we are able to answer this call — a call to step into a new country to act as the hands and feet of Jesus.

In the spring of 2018, Holt will launch programs in Colombia, and the next annual report will show all that you’ve done to help Colombian kids.

I know that wherever God calls us to help children, you will be there to help them, too.

I know this because of all of the amazing work we were able to do because of you, in 2017.

This year, God called us into the unknown to help children suffering without enough to eat, children hidden away and shunned for their special needs, children living in the most uninhabitable and hopeless of places.

Because of our incredible donors, kids living near the largest garbage dump in Mongolia started school for the first time; more than 34,000 orphans in North Korea received food and medicine; girls in Indian slums stayed in school instead of marrying early; and kids from nine countries joined families through adoption.

This year, more than 41,000 kind and generous people joined together to bring God’s love and compassion to 98,835 children and families with severe needs.

To protect children and empower them to reach their God-given potential truly may be the greatest calling. But it is a complex calling. The reasons children are vulnerable to abuse, exploitation and abandonment are different in China than in Cambodia and different from one child to the next. But because of you, children received exactly the help they needed to meet their most basic and complex needs this year.

In Vietnam, boys and girls with special needs are making friends and feeling included in their community for the first time because of a very special school. In China, orphaned boys and girls received lifesaving surgeries. And in Mongolia, women and children found refuge at a domestic violence shelter — one of Holt’s newest partnerships.

Additionally, donors like you did so much to support an ever-growing population of youth, teen and adult adoptees. This year, more than 35 teen and college-age adoptees submitted a creative application to win one of three new Holt scholarships for adoptees. More than 491 youth and teen adoptees attended summer camp, 15 of whom received a “campership” — or scholarship — because of demonstrated financial need.

This annual report is filled with stories of triumph and hope. It’s filled with the faces of boys and girls and moms and dads whose lives you touched. It’s a testament to the power of a small, committed group of individuals and their ability to change the world.

It’s a testament to the miracles that were only made possible because of you.

Phillip Littleton
President & CEO
Child Sponsor, Adoptive Father of 3
WHAT WE DO: 
OUR 3 PILLARS OF SERVICE

1. PREVENTING CHILD ABANDONMENT
   FAMILY STRENGTHENING
   For families living in impoverished communities, Holt’s family strengthening programs ensure they have the resources and support they need to stay together. Our programs help families grow to a place of self-reliance and lasting stability — keeping children out of institutions and addressing the root causes of child abandonment.

2. CARING FOR HOMELESS CHILDREN
   CHILD-CENTERED ORPHAN CARE
   Some children enter our care temporarily and are ultimately able to reunite with their families. For other children, their only chance at a family is through in-country or international adoption. While children wait to rejoin their birth families or for us to find them the right adoptive family, we provide the highest level of care.

3. A STABLE HOME FOR EVERY CHILD
   ADOPTION SERVICES
   Adoption is a life-long commitment, and we are dedicated to serving adoptees and their families for their entire lives. We put the needs of the adoptee first, and whenever possible, we find a family in the child’s country of birth. If that isn’t possible, we search for a loving, equipped family in the United States.
In 2017, Holt donors helped 198,835 children and families in 13 countries.

31,950 families received support to stay together in 2017.

8,637 orphaned kids received food, clothing, medical care, advocacy and safe places to live.

679 children joined adoptive families in 2017!
WHAT WE DO: FAMILY STRENGTHENING

To help children break free of poverty, our donors provide:

- School scholarships, daycare and after-school programs
- School lunch
- Uniforms, supplies, teacher salaries and classroom equipment
- Community and family advocacy and education for at-risk populations
- Specialized support for kids with special needs
- Funding to help with room and board for kids at boarding schools, hostels or shelters
- Bikes to help kids get to school safely and efficiently

120 DESERVING COLLEGE STUDENTS RECEIVED TUITION OR HOUSING ASSISTANCE.

4,819 KIDS RECEIVED DAILY SCHOOL LUNCH TO PREVENT MALNUTRITION AND IMPROVE THEIR ABILITY TO LEARN.

MARGINALIZED POPULATIONS

Kids living in Mongolia’s largest dump finally have a place to learn

Just outside of Ulaanbaatar, Mongolia is a place where no child should ever be — the city’s largest garbage dump. But children are here. In fact, many of them live here. And instead of going to school, they rummage through the refuse every day, looking for food to eat and recyclables to sell. But because of you, 40 of these children attended the Red Stone School this year — a school just for kids living in or around the dump, where they receive warm meals and the opportunity to learn and pursue their dreams.

OTGONTUGS, 11, MONGOLIA

ANIS, 7, THAILAND
GENDER EQUALITY

The extra advocacy girls need to stay in school

In impoverished communities, girls are always most at risk. If parents can afford to send any of their children to school, they usually opt to enroll their sons and keep their daughters home — depriving them of an education, and placing them at greater risk of child labor, early marriage and even trafficking. But this year, Holt sponsors and donors made it possible for girls in 12 countries to stay in school as long as possible by providing school fees, uniforms, school supplies and advocacy within their families and communities. In every country, we work to educate families about a girl’s right to education, safety and opportunity — which not only empowers girls to reach their full potential, but creates lasting change in communities around the world.

29,867 kids attended school on full or partial scholarships!

WALLANA KINDERGARTEN, ETHIOPIA

EARLY EDUCATION

Setting the foundation to thrive at school

This past year, donors and sponsors helped over 260 children ages 4-6 attend Wallana Kindergarten in southern Ethiopia. In an impoverished community where so many children — most often girls — help around the house instead of going to school, Wallana Kindergarten encourages education for all children. And as children learn their numbers and letters in both Amharic and English, they are setting the foundation for a bright future. In 2017, donors and sponsors also helped launch a new early education program in Uganda serving over 340 children, as well as a scholarship program to ensure children in rural communities can continue their education past primary school.
WHAT WE DO: FAMILY STRENGTHENING

To keep vulnerable families together, our donors provide:

- Safe housing, parent training and educational support for single moms
- School scholarships, daycare and after-school programs
- Emergency food, clothing and fuel for heat
- Home repairs and rebuilding
- Vocational training, income-generating projects and microloans
- Pre- and post-natal healthcare
- Community-based saving groups and financial literacy education
- Natural disaster relief
- Support and training for parents of kids with special needs
- Community education initiatives and advocacy for girls, public health, hygiene and more
- Shelter and support for families in crisis or fleeing domestic violence

125,265 KIDS AND FAMILIES BENEFITED FROM COMMUNITY-BASED SERVICES SUCH AS LIBRARIES, AFTER-SCHOOL PROGRAMS, HYGIENE TRAINING AND ADVOCACY TO END GENDER-BASED VIOLENCE.

ORPHAN CARE

Keeping orphaned kids in families, out of institutions

Holt launched a “Kinship Care” program in the slum communities of New Delhi, India to help keep vulnerable children with their families, or reunite children living in institutions with relatives. Sponsors provide monthly support to ensure children thrive in their families, and last year, we were able to expand the program to help 25 more children remain in the loving care of relatives!

408

In 2017, Gifts of Hope donors gave more than $34,680 to purchase goats for about 408 families from impoverished communities. Goats thrive in tough environments, and produce nutritious milk for kids. Their manure helps gardens thrive, and their offspring and extra milk or cheese can be sold for profit. Goats help families escape poverty forever.
DOMESTIC VIOLENCE

Protecting women and kids in crisis

After a loss in government funding earlier this year, the only domestic violence shelter in Ulaanbaatar, Mongolia nearly closed its doors. But thanks to the generosity of sponsors and donors, this vital shelter has remained open for the dozens of women and children who seek refuge here every year.

Generous donors helped Gerel and her young daughter flee domestic violence when Gerel was six months pregnant (you can’t even tell, she is so malnourished in the photo below). This sweet family received a new ger of their own, and now life is looking much brighter.

KEEPING FAMILIES TOGETHER

Job skills training empowers moms

Forced to rely on a single parent’s income, families can easily fracture. But through the support of sponsors and donors, Holt works to empower single moms with the resources they need to keep their families together. This past spring in Haiti, ten single moms became the first graduating class of our new “Chanje Lavi” program. Trained in skilled trades such as cooking, cosmetology and window installation, these women are now earning a stable income, and independently providing for their children.

In fall 2017, our branch in Chicago — Holt-Sunny Ridge — also launched a program to help expectant mothers or new families in crisis stay together. With a generous gift from Wayne and Nan Kocourek, eight women have already received the vital support they need to parent, such as housing, medical care and educational scholarships.

In 2017, donors helped more than 1,266 families headed by women, like Julia in Haiti (above).
NORTH KOREA

No worse place to be an orphan?

In North Korea, children already have too little — food, fuel, basic necessities for survival. But children in orphanage care have even less. There are few places in the world where kids are more at risk of starvation, death from preventable illness or enduring the frigid cold winter without a coat or fuel to heat their orphanage. More than 5,040 orphans in North Korea rely on Holt donors for monthly shipments of food, medicine and cold weather aid.

Because of generous donors, 1-year-old Jiang received more than a year of nurturing care at Peace House in Beijing. Here, he grew strong enough for both heart surgery, and a cleft lip and palate repair. Without Holt donors, Jiang may have died in his orphanage.
When our staff in China received word that 72 infants with severe special needs were at risk of malnutrition, neglect and even death at an understaffed, overcrowded orphanage in a rural province, Holt donors jumped into action — raising over $96,000 to provide food, clothing and medicine, and the funds to hire additional caregivers. Donor efforts inspired locals in China to help the orphanage remodel some unused spaces and make them safe and cozy for toddlers! Now, these kids are receiving the care they deserve, every day.

In Cambodia, many children are abandoned because of poverty. With a generous private foundation grant, Holt Cambodia partnered with a local university to research the most effective ways to help children in Cambodian orphanages rejoin their families. Similarly, our adoption experts launched pilot programs to teach orphanages how to properly assess the needs of children coming into care.

In Cambodia,

CHILD NUTRITION PROGRAM

Far more than food

Children in orphanage care have very specific nutrition and feeding needs. Because of donors, caregivers around the world are learning what and how to feed children in their care to prevent and reduce the irreversible effects of malnutrition. In 2017, more than 118 caregivers received orphan-specific feeding and nutrition training.

2,866

KIDS IN ORPHAN CARE GREW HEALTHIER AFTER THEIR CAREGIVERS RECEIVED SPECIAL NUTRITION AND FEEDING TRAINING.

Of all children, those with special needs are by far the most likely to lose their families. For many families, medical care is too expensive. Others live in under-resourced communities and have no way to help their child thrive. For some, the stigma of raising a child with HIV or Down syndrome is too great to bear. This year, Holt provided care to 6,950 orphaned children with special needs.
WHAT WE DO: ADOPTION SERVICES

Our services to adoptive families include:

• In-country, international, and U.S. domestic & foster care adoption
• Adoptive parent training and uniquely tailored curriculum
• Homestudy services
• Post-adoption services
• Prediction Path to prepare parents for when their child comes home
• Counseling, 24/7 support, safe housing and other assistance to women experiencing unplanned pregnancy

320 kids joined adoptive families internationally.

21% of kids who joined families internationally were older than 5 when they arrived home.

62% of kids who joined families internationally had special needs.

359 kids joined adoptive families in their country of birth.
THEN AND NOW

In the years since Holt first pioneered international adoption, we have remained the leader in our field — ensuring ethical processes, and always keeping the wellbeing of the child at the forefront of every decision. This year, we found adoptive families in the U.S. for children from: China, Ethiopia, Haiti, India, Korea, Mongolia, the Philippines, Thailand, Vietnam and the United States.

ERIC & JEN GRABILL

“His advocacy name was ‘Kasen’ and he had a very severe birth defect that I had never heard of. I learned that this 2-year-old little guy was going to need surgery, he was going to have a lot of unknowns, and yet none of this was a hindrance. When Eric and I sat down to discuss moving forward with Kasen’s file, I gave Eric the worst-case scenario. This involved extensive surgeries with long hospital stays, urinary incontinence, catheterizing, stomas, etc... Without missing a beat, Eric said, ‘If we don’t adopt him, who will?’ I had already fallen in love and knew this was my son, so to hear those words, I was ecstatic. The more we learned, the more we knew we had to help this boy.”

KIDS WITH SPECIAL NEEDS

Finding families for kids who are hardest to place

Around the world, children with special needs are much more likely to lose their families and often wait the longest for an adoptive family. Today, nearly every child who is waiting has some sort of special need, and Holt is committed to finding the right loving family for every one of them. “Special needs” can mean a variety of different things, including physical, cognitive and/or emotional conditions. It could mean cerebral palsy, albinism or a heart condition, or it could simply mean a child is older and has experienced prolonged institutionalization. More families than ever before welcomed home older children and children with Down syndrome this year!

ADOPTING A CHILD WITH DOWN SYNDROME

When Mindy Hostetter brought her sweet 3-year-old daughter, Alaina, to meet her grandmother for the first time, she braced herself for a less-than-positive reaction. “[My grandma] always says exactly what she thinks ... I thought, ‘Just be prepared. She will probably not understand,’” she recalls. But to Mindy’s great joy, her grandma fell just as in love with Alaina as everyone else in Mindy and her husband, Robert’s, lives. “This,” her grandma said, “is the best thing you have ever done.”
POST ADOPTION

Supporting adoptees for life

Holt stands committed to serving families and adoptees throughout their lives. In 2017, Holt’s post-adoption services team assisted more than 4,313 adoptees, birth parents and adoptive families through services such as family and adoptee counseling, citizenship assistance, birth search and reunion support, background and file copies, and help with independent travel.

In summer 2017, 491 youth and teen adoptees attended Holt Adoptee Camp and Day Camp. With the help of Holt donors, we awarded over $6,000 in “camperships,” or camp scholarships, to ensure every adoptee can participate in Holt’s unique camp experience!

147
ADOPTEES AND FAMILIES TRAVELED ON A HERITAGE TOUR TO CHINA, KOREA OR MONGOLIA.

1,420
ADOPTEES AND FAMILIES ATTENDED A FAMILY PICNIC IN ONE OF 17 U.S. CITIES.

This year, Holt held our first annual adoptee scholarship contest — awarding three $500 scholarships! Made possible by our generous donors, the contest was open to any international adoptee planning to attend or currently enrolled in higher education, and asked participants to artistically answer the question, “How does or how has adoption shaped your identity?” The winning entries included a dance performance, an essay and a multimedia presentation.

ADOPTEE SERVICES

We are committed to adoptees for their entire lives. We offer:

• Family and individual counseling
• Summer camps for adoptees
• Adult adoptee support programs
• Birth family searches
• Homeland tours
• Scholarship competitions
• Records and document search and recovery
• Commemorative events and social networking connections

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HOLT INTERNATIONAL LEADERSHIP

BOARD OF DIRECTORS

Chair Gerald “Chuck” Mitman, Vice-Chair Jon “Skip” Hanson, Secretary Yolaine Dauphin

SENIOR LEADERSHIP

President & CEO Phillip Littleton (in chair — counterclockwise), Senior Vice President of Programs Caryl Garcia, Vice President of South & Southeast Asia Programs Thoa Bui, Vice President of Asia Programs David Lim, Vice President of Adoption Services Lisa Vertulfo, CFO and Vice President of Finance & Administration Dan Smith, Vice President of Policy & External Affairs Susan Soonkeum Cox, Vice President of Development Jack Wharfield, Vice President of China Programs Jian Chen (not pictured), Senior Executive of Africa, Latin America & Caribbean Programs Tendai Masiriri (not pictured).
Thank you for sharing God’s love with children!

41,839 people donated to help children in need in 2017.

11,926 people donated for the first time! (Welcome to the Holt family!)

4,477 people have donated for more than 10 years!

2,335 people sponsor more than one child!

5 on average, every donor helps about 5 people with their donations, even if they only sponsor one child!
Without DONORS and SPONSORS, none of these children would have received the lifesaving and life-changing help they needed. THANK YOU for your incredible generosity! Holt sponsors and donors live in all 50 states and in 27 countries. On average, they gave $36 at a time to help children in need! Your gifts, big and small, made the world a brighter place.
Our donors change children’s lives. At Holt, we recognize that we serve as the hands and feet of very caring and generous people. We strive to use our financial resources effectively and efficiently, and maintain an open and transparent relationship with our donors. Holt undergoes an annual audit performed by an independent accounting firm. Figures stated are based upon the report of Moss Adams. A complete audit report is available and gladly provided upon request.
FINANCIAL OVERVIEW

October 2016 - September 2017

An online version of our audit report is available at holtinternational.org/annualreport.

STATEMENT OF ACTIVITIES
For the year ending September 30, 2017

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<thead>
<tr>
<th>Sources of Support</th>
<th>2017</th>
<th>2016</th>
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<tbody>
<tr>
<td>Sponsorship Contributions</td>
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<tr>
<td>Private Gifts</td>
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<td>Adoption Fees</td>
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<tr>
<td>Adoptee Camps &amp; Tours</td>
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<tr>
<td>Investment &amp; Other Gains</td>
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<td><strong>TOTAL SUPPORT</strong></td>
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<tr>
<th>Expenses</th>
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<td>U.S. Program</td>
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<td>International Program</td>
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STATEMENT OF FINANCIAL POSITION
For the year ending September 30, 2017

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<tr>
<th></th>
<th>2017</th>
<th>2016</th>
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<td>Total Assets</td>
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<td>Total Liabilities</td>
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<td><strong>Net Assets</strong></td>
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<td>Unrestricted Net Assets</td>
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<td><strong>Total Net Assets</strong></td>
<td><strong>$13,762,420</strong></td>
<td><strong>$12,079,584</strong></td>
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</table>
OUR VISION:
A WORLD WHERE EVERY CHILD HAS A LOVING AND SECURE HOME.